





## The parade from October firmly in the calendar

"JUMO creates the future and growth" / New SENSILO building remains on schedule and on budget / Digitalisation, material flow and cost structures are crucial / Focus on global competition / Good cooperation with craft companies from the region

The construction work at the JUMO plant SENSILO in the Fulda-West Technology Park continues to progress rapidly. The next big step is the move planned from October, as JUMO Managing Director Dr. Steffen Hoßfeld now explained to Fulda's Lord Mayor Dr. Heiko Wingenfeld and City Planning Officer Daniel Schreiner during a tour. At 50 million euros, the new building is the largest investment in JUMO's history.

"We are creating the future here, we are creating growth," Hoßfeld emphasized. The new building is primarily about digitalization, material flow optimization, reduction of cost structures and thus ultimately efficiency gains in order to survive in global competition, according to Hoßfeld. JUMO is building a factory of the future on a greenfield site in Rodges in order to achieve unit cost reductions by using state-of-the-art technology.

JUMO is still on schedule, emphasized project manager Stefan Reith. The costs are also still within the planned range. The entire team is highly motivated, the cooperation of the individual trades goes hand in hand, as he explained. In this project, the decision was made to carry out integrated project management. The contractors are integrated into the project right from the start of the planning phase. This ensures that all project participants can work out an optimal solution right from the start. "This partnership-based process is very innovative, saves costs and protects against possible lawsuits," says Reith.

#### **Commitment to the Fulda location**

Christian Gies, Head of Facility Management, was impressed by the know-how and competence of the companies involved. "The craft companies and the partner companies here from the region have enormous expertise and years of experience. This is another reason for the rapid construction progress so far," Gies underlined.

# Presse-Information PI 2448

Seite 1 von 3

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"The new JUMO plant SENSILO is a clear commitment to the Fulda site and strengthens the economic power of the entire region," said Fulda's Lord Mayor Dr. Heiko Wingenfeld. City Planning Councillor Daniel Schreiner praised the good cooperation with JUMO: "The process from planning to implementation with the JUMO construction managers was characterized by a high level of reliability," said Schreiner.

## Production area of around 13,000 square meters

JUMO is building a plant for the production of temperature and pressure sensors in the technology park with a production area of around 13,000 square meters. These product areas have recently grown at an above-average rate; JUMO also sees great potential here in the coming years.

JUMO wants to double the production volume of **temperature sensors** by 2026 compared to 2022, as Dr. Michael Schwander, Head of Production Temperature Sensor Technology, explained. The production of **pressure sensors will** also become much more efficient. "The current five areas in different buildings and floors in Plant 1 will now be concentrated at a single location in the new plant as a result of the move," says Schwander.

## Geothermal plant covers peak load

According to current planning, JUMO will completely dispense with fossil fuels. A geothermal system is to be used to support heating. This will cover the peak load, while the base load will be covered entirely by heat recovery from the production processes. The cooling and ventilation systems of the new plant are mainly operated with self-generated electricity from a photovoltaic system.

Presse-Information PI 2448

Seite 2 von 3









Presse-Information PI 2448

Seite 3 von 3

Foto: JUMO

Caption (picture 1): Pleased with the construction progress: Christian Gies (Head of Facility Management/JUMO), City Planning Officer Daniel Schreiner, Fulda's Lord Mayor Dr. Heiko Wingenfeld, JUMO Managing Director Dr. Steffen Hoßfeld, JUMO project manager Stefan Reith and Dr. Michael Schwander (Head of Production Temperature Sensor Technology/JUMO), from left to right.



More than sensors + automation





**Caption (picture 2):** JUMO Managing Director Dr. Steffen Hoßfeld and JUMO Project Manager Stefan Reith explain the next steps (from left to right) to City Planning Councillor Daniel Schreiner and Fulda's Lord Mayor Dr. Heiko Wingenfeld

The JUMO Group, headquartered in Fulda, Germany, employs more than 2,500 people worldwide and is a leading system and solution provider for industrial sensor and automation technology. JUMO products are used around the globe, for example, in the "Heating and Air Conditioning", "Food and Beverage", "Renewable Energies" or "Water and Wastewater" industries. The group of companies includes 5 branches in Germany, 25 subsidiaries in Germany and abroad and more than 50 agencies worldwide. Revenue in 2023 was 312 million euros